

## Adviser Update



### In this Update

- Interest rate update
- Did you know?

### Interest Rate Update

The ING Savings Maximiser and Savings Accelerator interest rates will change effective **Monday 12th February 2018**.

#### Savings Maximiser

- The highest variable interest rate for eligible customers will remain at **2.80% p.a.** \*
- The standard variable rate for new and existing customers will **change to 1.15% p.a.** (previously 1.35% p.a.)
- The additional variable rate for Savings Maximiser will **change** for new and existing customers to: **1.65% p.a.** (previously 1.45% p.a.)

#### Savings Accelerator

- The top tier Savings Accelerator variable rate for balances >\$150,000 will remain at **2.20% p.a.**
- The standard variable rate for Savings Accelerator for balances between \$50,000 and \$150,000 will remain at 1.75% p.a.
- The standard variable rate for Savings Accelerator for balances <\$50,000 will **change to: 1.15% p.a.** (previously 1.35% p.a.)

For information on our current interest rates, please see our [Adviser website](#).

### Did you know?

Only a quarter of Gen Y and 22% of Gen X describe their money management approach as 'DIY'. Over 43% said they would like assistance and 32% said they would prefer to delegate. (*The truth about Gen X and Gen Y' January 2016*)

## Need more information?

- Contact your ING representative
- Contact Adviser Services on 1300 656 226 Monday - Friday: 9:00am - 5:30pm AEST/AEDT or email [direct.adviser@ing.com.au](mailto:direct.adviser@ing.com.au)
- New applications can be emailed to [adviser.applications@ing.com.au](mailto:adviser.applications@ing.com.au)
- Account maintenance requests (including Adviser Authorisation Forms) can be emailed to [adviser.admin@ing.com.au](mailto:adviser.admin@ing.com.au)
- Living Super enquiries can be emailed to [livingsuper.adviser@ing.com.au](mailto:livingsuper.adviser@ing.com.au)

To learn more



Visit [adviser.ing.com.au](http://adviser.ing.com.au)



Call 1300 656 226



---

### Important Information:

\* For customers who also have an Orange Everyday bank account and deposit their pay of \$1,000 or more (and from March 2018, also make 5+ card purchases) each month . Available on one account for balances up to \$100,000 with the additional variable rate applied the calendar month following the deposit. Full details at <http://adviser.ingdirect.com.au/interest-rates.htm>.

Information is current as at the date of this email and is subject to change. You received this email as you provided ING with your email address. However, if you do not wish to receive further email communications from ING please send an email to [reply@eccoms.ing.com.au](mailto:reply@eccoms.ing.com.au) with "Unsubscribe" in the subject line or call 1300 656 226.

Diversa Trustees Limited ABN 49 006 421 638, AFSL 235153, RSE L0000635 is the Trustee of the ING Superannuation Fund ABN 13 355 603 448 (Fund) and the issuer of interests in the Fund. ING Living Super is a product issued out of the Fund. ING is a business name of ING Bank (Australia) Limited ABN 24 000 893 292, AFSL and Australian Credit Licence 229823. ING is the Promoter of the Fund and issuer of this document. The insurance cover offered by the Fund is provided by MetLife Insurance Limited ABN 75 004 274 882 AFSL 238096. Other products are issued by ING Bank (Australia) Limited. Any advice in this Adviser Update does not take into account your or your clients objectives, financial situation or needs and you should consider whether it is appropriate for you and your clients. You should consider the relevant Product Disclosure Statement or Terms and Conditions and the Financial Services Guide available at [ing.com.au](http://ing.com.au) and the product's appropriateness when deciding whether to acquire, or to continue to hold, a product. If you, or your clients, have a complaint, please call 1300 656 226 (Monday to Friday between 8.30am - 6pm EST), as we have procedures in place to help resolve any issues you, or your client may have.

ING  
60 Margaret Street, Sydney, NSW, 2000, AU