

# Adviser Update



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## Interest Rate Update

### Savings Maximiser

- The highest variable interest rate for eligible customers is **2.80% p.a.** \*
- The standard variable rate for new and existing customers is **1.35% p.a.**

### Savings Accelerator

- The top tier Savings Accelerator variable rate (for balances > \$150,000) is **2.20% p.a.**

### Business Optimiser

- The 6 month variable welcome rate for new customers is **2.20%p.a.** on balances up to \$1 million
- The standard variable rate for new and existing customers is **1.35%p.a.**

### Personal & Business Term Deposits

ING has some of the most competitive Personal and Business Term Deposit interest rates available.

Term	Rate (p.a.)
120 Days	2.40%

210 Days	2.60%
270 Days	2.65%
1 Year	2.70%
2 Years	2.85%

### Term Deposit Loyalty bonus 0.10%p.a.

If you roll over a Personal or Business Term Deposit (for the same or a different term) and all the funds are held in the new Personal or Business Term Deposit until the maturity date, you will be rewarded with a loyalty bonus - a non-cumulative add-on to the standard Personal or Business Term Deposit interest rate applicable at roll over.

For information on our current interest rates, please see our [Adviser website](#).

### ING Adviser LinkedIn

Remember to visit the ING Australia Adviser page on LinkedIn to find out additional updates from the team. View postings about superannuation, ING in the news, and more. To follow the page and keep engaged with us, please visit [ING Australia-Adviser](#).

### Did you know?

Approximately 80% of generation X and Y want face-to-face, personal advice. Despite the hype and publicity around the potential for automated advice models to appeal to new audiences, the research (*'The truth about Gen X and Gen Y' January 2016*) finds no clear demand by Gen X and Gen Y for robo-advice, and over half of respondents expect automated advice tool to be free.

### Need more information?

- Contact your ING representative
- Contact Adviser Services on 1300 656 226 Monday - Friday: 9:00am - 5:30pm AEST/AEDT or email [direct.adviser@ing.com.au](mailto:direct.adviser@ing.com.au)
- New applications can be emailed to [adviser.applications@ing.com.au](mailto:adviser.applications@ing.com.au)
- Account maintenance requests (including Adviser Authorisation Forms) can be emailed to [adviser.admin@ing.com.au](mailto:adviser.admin@ing.com.au)
- Living Super enquiries can be emailed to [livingsuper.adviser@ing.com.au](mailto:livingsuper.adviser@ing.com.au)

To learn more



Visit [adviser.ing.com.au](http://adviser.ing.com.au)



Call 1300 656 226



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**Important Information:**

\* For customers who also have an Orange Everyday bank account and deposit their pay of \$1,000 or more (and from March 2018, also make 5+ card purchases) each month . Available on one account for balances up to \$100,000 with the additional variable rate applied the calendar month following the deposit. Full details at <http://adviser.ingdirect.com.au/interest-rates.htm>.

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