

Adviser Update.



Welcome to another edition of the Adviser Update. We are constantly looking to make improvements to our communications, so if you have any ideas you would like to share please contact your ING DIRECT representative and let them know what you think.

Interest Rates

Did you know?

- The highest variable interest rate for the **Savings Maximiser** for eligible customers is currently **3.00% p.a.**
- The top tier **Savings Accelerator** variable rate (for balances > \$150,000) is **2.35% p.a.**
- ING DIRECT has some of the most competitive Term Deposit rates in the market on 4 month, 7 month and 12 month terms.

Effective Friday 17 February 2017, we're changing our **Personal** and **Business Term Deposit** interest rates. These rates apply to new Personal and Business Term Deposits, and those rolling over from Thursday 16 February 2017 (rates are subject to change).

Personal and Business Term Deposit interest rate

- 120 day: 2.50% p.a. (previously 2.60% p.a.)
- 210 day: 2.65% p.a. (previously 2.70% p.a.)
- 1 year: 2.75% p.a. (previously 2.80% p.a.)

For information on our current interest rates, please see our [Adviser website](#).

Economic Update

Michael Witts (Treasurer, ING DIRECT Australia) reflects on the recent RBA announcement and the state of the economy in his recent [Switzer TV interview](#).

Wittsy's Wisdom

Ever wake up in the middle of the night with a burning question about the machinations of the global economy? Well now you can sleep soundly knowing that ING DIRECT's Treasurer Michael Witts is here to help put your mind at ease by answering your questions about the mysteries of the global economy?

Submit your question [here](#) and Wittsy's responses will be published in future ING DIRECT updates.

Need more information?

- Contact Adviser Services on 1300 656 226 Monday-Friday: 8:30am-6:00pm AEST/AEDT or email direct.adviser@ingdirect.com.au
- Contact your ING DIRECT representative
- New applications can be emailed to adviser.applications@ingdirect.com.au
- Account maintenance requests (including Adviser Authorisation Forms) can be emailed to adviser.admin@ingdirect.com.au
- Living Super enquiries can be emailed to livingsuper.adviser@ingdirect.com.au

To learn more



Visit adviser.ingdirect.com.au



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